

2020 NAUTILUS



ALWAYS BEGIN ON A BRIGHT NOTE

Each time you approach, Nautilus greets you with a warm embrace. Available dynamic LED signature lighting flows gracefully outward beneath the available advanced LED multi-projector headlamps. Backlit door handles extend an invitation, while luminous Lincoln welcome mats appear on the ground. The available ambient lighting beautifully illuminates the elegant interior, and the autofold power sideview mirrors with available memory deploy to your personalized settings as you take your seat. Every departure brings the opportunity for new adventures in the 2020 Lincoln Nautilus.





INDULGE IN DISTINCTIVE DESIGN

Wherever your journeys lead, Nautilus is thoughtfully designed to help you revitalize and recharge along the way. Configure the gracefully curved 12.3" digital instrument cluster to your liking using controls on the hand-stitched, leather-wrapped steering wheel with available heat. Enjoy your favorite podcast while your phone rests on the available wireless charging pad¹ inside the media bin. And do it all while relaxing in the available Ultra Comfort front seats with 22-way power adjustability – including power thigh extenders and head restraints – plus, ventilated settings and Active Motion[®] massage functionality. They can even help reduce muscle fatigue in your upper legs and lower back after a long day of driving. Yet another reason to make Nautilus yours.

STAY INFORMED AND ENTERTAINED

SiriusXM[®] gives you ad-free music, plus sports, comedy, news and talk – inside your Nautilus and on the go – with a 6-month All Access trial subscription.² With the available Voice-Activated Touchscreen Navigation System, you'll also enjoy a 6-year subscription² to SiriusXM Traffic and Travel Link[®] services.



ENGAGE WITH EXCLUSIVE AUDIO

Lincoln is the only automaker to offer you available Revel[®] and Revel Ultima audio systems. You won't just hear their expertly engineered level of precision and musical accuracy – you'll feel it. With personalized listening modes, it can seem like you're in the "Audience" or up "On Stage." The outstanding, multi-dimensional sound is courtesy of advanced cabin correction tuning, QuantumLogic[®] Surround sound technology, and Revel Waveguides. Revel Ultima features 19 speakers and patented Clari-Fi[™] music restoration technology that enhances satellite radio, streaming services, MP3s and other digital sources – for clear, wide, dynamic sound.

¹Qi wireless charging may not be compatible with all mobile phones. ²All SiriusXM services require a subscription, sold separately by SiriusXM after the trial period. Fees and taxes apply. See SiriusXM Customer Agreement for complete terms at <http://www.siriusxm.com>. All fees, content and features are subject to change. Traffic information not available in all markets. SiriusXM satellite service for 2020 model-year Lincoln vehicles is not available in Puerto Rico; SiriusXM streaming service is available for purchase.

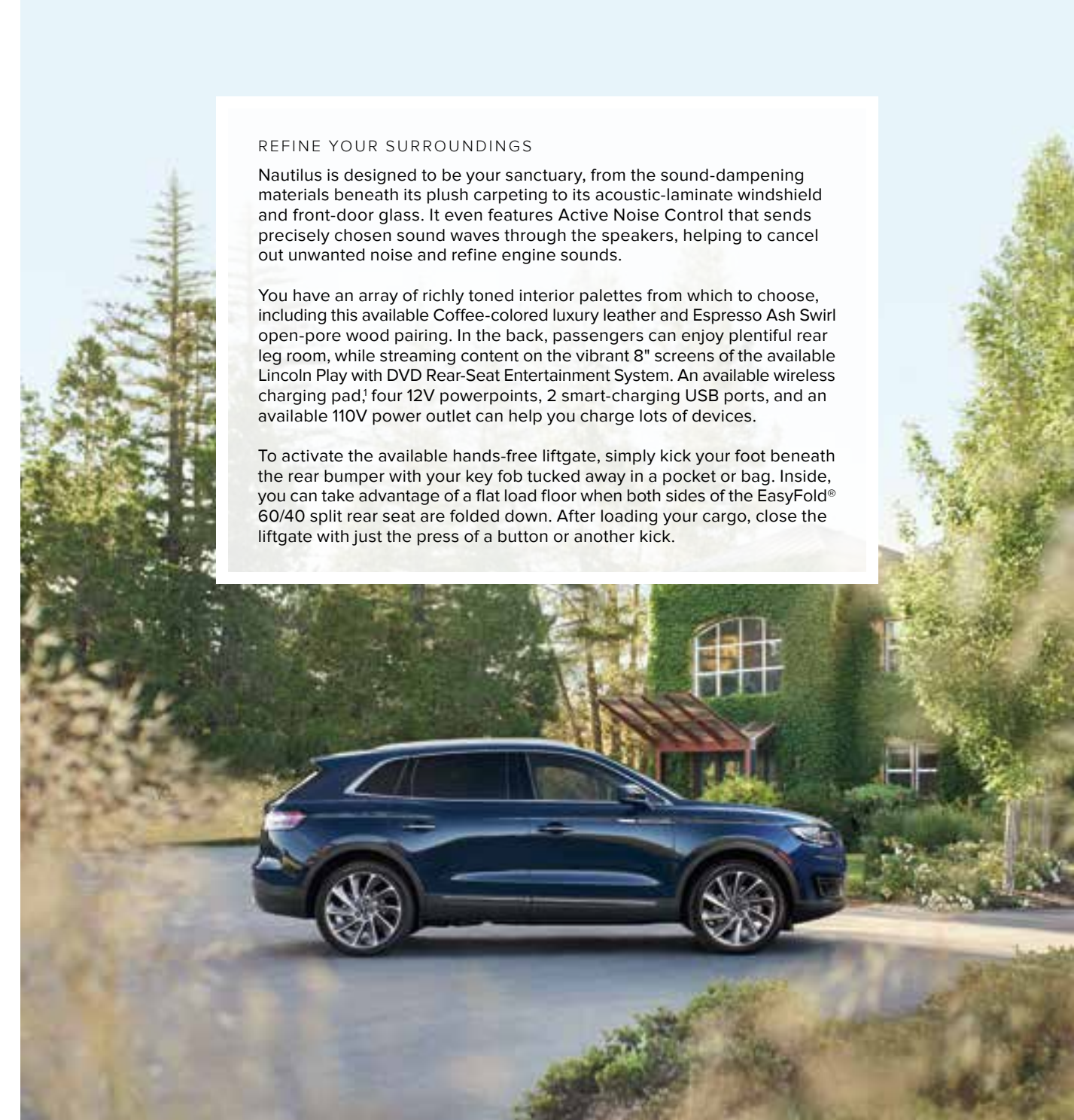


REFINE YOUR SURROUNDINGS

Nautilus is designed to be your sanctuary, from the sound-dampening materials beneath its plush carpeting to its acoustic-laminate windshield and front-door glass. It even features Active Noise Control that sends precisely chosen sound waves through the speakers, helping to cancel out unwanted noise and refine engine sounds.

You have an array of richly toned interior palettes from which to choose, including this available Coffee-colored luxury leather and Espresso Ash Swirl open-pore wood pairing. In the back, passengers can enjoy plentiful rear leg room, while streaming content on the vibrant 8" screens of the available Lincoln Play with DVD Rear-Seat Entertainment System. An available wireless charging pad,¹ four 12V powerpoints, 2 smart-charging USB ports, and an available 110V power outlet can help you charge lots of devices.

To activate the available hands-free liftgate, simply kick your foot beneath the rear bumper with your key fob tucked away in a pocket or bag. Inside, you can take advantage of a flat load floor when both sides of the EasyFold[®] 60/40 split rear seat are folded down. After loading your cargo, close the liftgate with just the press of a button or another kick.



¹Qi wireless charging may not be compatible with all mobile phones.



TURBOCHARGE YOUR DAY

For a virtually instantaneous surge of power on demand, Nautilus Reserve offers you an available Twin-Turbocharged 2.7-liter V6 engine. Paired with Intelligent all-wheel drive (AWD), the 2.7-liter combines turbochargers with direct fuel injection and twin-independent variable camshaft timing (Ti-VCT) to produce an inspirational 335 horsepower¹ and 380 lb.-ft. of torque.¹

DELIGHT IN EVERY DRIVE

The foundation of the all-turbocharged Nautilus engine lineup is the Turbocharged 2.0-liter I-4. It uses a twin-scroll, low-inertia, single turbocharger to produce 250 horsepower¹ and 280 lb.-ft. of torque.¹ A broad torque curve means it offers you plenty of torque through the powerband for sustained acceleration. Whether you prefer front-wheel drive or available Intelligent AWD, the 2.0-liter delivers.



EXPERIENCE AN ELEGANTLY SMOOTH RIDE

Both engines are paired with an 8-speed SelectShift[®] automatic transmission designed to provide the right gear at the right time, contributing to driveability, smoothness and refinement. They also feature Auto Start-Stop Technology that can shut the engine off when the vehicle comes to a complete stop to help save fuel. When you release the brake pedal, the engine seamlessly restarts.

¹Horsepower and torque ratings based on premium fuel per SAE J1349[®] standard. Your results may vary.



GLIDE EFFORTLESSLY

Imagine yourself gliding effortlessly along – at peace with your surroundings. The available Adaptive Suspension can take you there by helping to isolate your Nautilus from road imperfections. Engage the Sport drive mode to enjoy tighter suspension tuning, firmer steering calibration, and more powerful engine sounds in the cabin – all while feeling steadfastly connected to your vehicle and the road.

Available Intelligent all-wheel drive (AWD) goes beyond helping to enhance overall handling. Designed to help save fuel, AWD Disconnect can enable or disable driveline torque to the rear wheels, seamlessly and automatically, without the driver having to engage the system at all. So you can focus on the joys of your drive.





COMMAND: WITH YOUR VOICE

SYNC 3 voice-activated technology¹ connects your tech with your Nautilus, and puts you in control of calls, music and more with the tap of a button on your steering wheel and simple voice commands. You can also tap or swipe the stunning 8" touchscreen. To see your phone's familiar interface on the large screen, you can take advantage of compatibility with Apple CarPlay^{®2} for your iPhone[®] or Android Auto^{™2} for your Android[™] smartphone.

LINK: TO WHAT MATTERS MOST

Nautilus also lets you enjoy voice control of compatible mobile apps on your connected phone using SYNC 3 AppLink.^{®3} The system works with your Lincoln Way[™] App⁴ and many others. You can use it with the Waze^{™5} community-based traffic and navigation app on your iPhone. It also works with the Lincoln+Alexa app,⁶ so you can ask Alexa to play music, listen to audiobooks, check the weather, control smart home devices and more while inside your Nautilus.

CONNECT: WITH IN-VEHICLE WI-FI

Since Nautilus has the ability to seat up to 5 people, a vast array of smartphones, tablets, gaming systems and computers may come along for the ride. Lincoln Connect^{™7} with 4G LTE Wi-Fi hotspot capability provides a strong connection for up to 10 devices at once.⁸ So everyone can enjoy their favorites – from inside of Nautilus and up to 50' away.

APPLE CARPLAY & ANDROID AUTO COMPATIBILITY | LINCOLN WAY APP | WAZE | LINCOLN+ALEXA | 4G LTE WI-FI HOTSPOT CAPABILITY

¹Don't drive while distracted. Use voice-operated systems when possible; don't use handheld devices while driving. Some features may be locked out while the vehicle is in gear. Not all features are compatible with all phones. ²Requires device with active data service and compatible software. SYNC 3 does not control 3rd-party products while in use. 3rd parties are solely responsible for their respective functionality. ³Commands may vary by phone and AppLink software. ⁴Available via download and compatible with select smartphone platforms. Learn more at lincolnway.com. Message and data rates may apply. ⁵Waze is available via iPhone with SYNC 3 and on Android Auto. Commands may vary by phone and AppLink software. Don't drive while distracted. Use voice-operated systems when possible; don't use handheld devices while driving. Some features may be locked out while the vehicle is in gear. Not all features are compatible with all phones. Message and data rates may apply. ⁶Don't drive while distracted or while using handheld devices. Use voice controls. Certain Alexa functionality is dependent on smart phone and home technology. ⁷Certain restrictions, 3rd-party terms and data rates may apply. See footnote 3 on the page titled "Standard Features," and your Lincoln Dealer for details. ⁸Don't drive while distracted or while using handheld devices. Use voice controls.



JOURNEY WITH CONFIDENCE

Our extensive collection of standard and available driver-assist technologies¹ utilizes a network of sensors and sophisticated cameras to offer you support during many scenarios. These advanced features are all aimed at helping you feel confident in the 2020 Lincoln Nautilus.

¹Driver-assist features are supplemental and do not replace the driver's attention, judgment and need to control the vehicle.



STANDARD LINCOLN CO-PILOT360™

From help lighting up the night to staying on course, taking the guesswork out of what's behind your vehicle and more, every Nautilus driver can benefit from our Lincoln Co-Pilot360 suite of driver-assist technologies,¹ which includes:

- AUTO HIGH-BEAM HEADLAMPS
- BLIND SPOT DETECTION WITH CROSS-TRAFFIC ALERT
- LANE-KEEPING SYSTEM
- PRE-COLLISION ASSIST WITH AUTOMATIC EMERGENCY BRAKING
- REAR VIEW CAMERA WITH WASHER

LINCOLN CO-PILOT360 PLUS

A number of driver-assist technologies¹ are conveniently packaged together as available Lincoln Co-Pilot360 Plus, including Adaptive Cruise Control with Stop-and-Go and Lane Centering, to help keep your travels as seamless as possible. Lincoln Co-Pilot360 Plus includes:

- 360-DEGREE CAMERA
- ADAPTIVE CRUISE CONTROL WITH STOP-AND-GO AND LANE CENTERING
- ENHANCED ACTIVE PARK ASSIST
- EVASIVE STEERING ASSIST
- FORWARD SENSING SYSTEM



LINCOLN BLACK LABEL is your invitation to a uniquely elevated automotive experience, one that revolves around you. Our 2020 collection features carefully curated design themes inspired by the love of travel, the arts, culture, architecture and more. We welcome you to explore each theme and its premium materials at your leisure with a one-on-one consultation in the Lincoln Black Label studio at your dealership or another place of your choosing.¹ We will be pleased to bring a test-drive vehicle to your choice of location as well.^{1,2} When your new Lincoln is ready, we will deliver it directly to you,¹ so you may begin accessing your extraordinary member privileges. This is ownership on your terms. It's luxury exemplified, inside and out.

LINCOLN BLACK LABEL

RECOGNIZING YOUR LOYALTY

Lincoln Access Rewards™ points earned by Lincoln Black Label owners can be redeemed toward distinctive benefits offered by your dealer and Lincoln, including **Culinary Collection** dining experiences,³ **Annual Vehicle Detailings**¹ and much more.

PUTTING TRAVEL STRESS ON STANDBY

You and your spouse or significant other can enjoy a complimentary 12-month **CLEAR® Membership**⁴ as another benefit of your Lincoln Black Label purchase. CLEAR biometric technology helps you bypass security lines at 50+ of the busiest airports, stadiums and other venues nationwide.

UPGRADING YOUR GETAWAYS

Lincoln Black Label owners also receive an invitation to the elite **AVIS® President's Club**. Benefits include a double upgrade when available, a guaranteed rental with 48-hour advance notice reservation, and more.⁵ Plus, exclusively for Lincoln Black Label clients, a complimentary vehicle for up to 7 days at select airports within the first year of ownership.⁶

EFFORTLESS MAINTENANCE

Your new Lincoln Black Label vehicle features a **Premium Maintenance Plan** for 4 years/50,000 miles/4 service visits, whichever occurs first. It covers required scheduled maintenance for original equipment and wear items, and includes complimentary **Lincoln Pickup & Delivery™** within a 50-mile radius.⁷ We'll even leave you with a complimentary **Lincoln Loaner**¹ during your service. It's an effortless door-to-door experience.

COMPLIMENTARY CAR WASHES

Just visit any participating Lincoln Black Label Dealer during regular business hours.⁸

LINCOLN BLACK LABEL CONCIERGE

Contact a trained representative, any time, day or night.

BLACK LABEL

Vehicles available at Lincoln Black Label Dealers only. ¹Restrictions may apply. See a participating Lincoln Black Label Dealer for complete details. ²Must be a licensed, insured driver 18 years of age or older. ³Reservation must be made in advance with Lincoln Black Label Concierge. Offer not available on used or Certified Pre-Owned Lincoln Black Label vehicles. Offer is not available to walk-in diners. Owners of 2020 vehicles and newer will need to redeem Points through Lincoln Access Rewards for reservation. Terms and restrictions apply. Visit <https://owner.lincoln.com> for complete details. ⁴CLEAR is currently available to U.S. citizens and legal permanent residents with valid photo I.D. Program eligibility for new retail purchases of 2018 and newer model-year Lincoln vehicles (12 months on Lincoln

Black Label models; 6 months on all other Lincoln models). Full CLEAR enrollment, including biometrics, required to be completed within 120 days of vehicle delivery. ⁵All taxes, fees (including but not limited to Air Conditioning Excise Recovery Fee, Concession Recovery Fee, Vehicle License Recovery Fee, Energy Recovery Fee, Tire Management Fee and Frequent Traveler Fee) and surcharges (included but not limited to Customer Facility Charge and Environmental Fee Recovery Charge) are at the client's expense. Double upgrade excludes Class X vehicles. ⁶Maximum of 1 complimentary rental. ⁷Service is available for retail and warranty repair. ⁸During ownership by first registered Lincoln Black Label owner.

LINCOLN BLACK LABEL
NAUTILUS

GALA
Treat yourself to the sparkle and mystique of a prestigious cosmopolitan event with the glamorous Gala theme. Within this gorgeous space, Carmine Venetian and Onyx leathers mingle in decadent contrast, while Linking-L perforation pattern seat inserts, intricate Nouveau Armor aluminum appliqué and the sueded feel of the Alcantara® headliner add to the seductively tailored details that create the Gala experience.

THOROUGHBRED
This dynamic theme is for those with a penchant for sporting refinement. Richly toned Chestnut leather is accented by Chilean Maple open-pore wood trim. The suede-like headliner is wrapped in Jet Black Alcantara. Jet Black Venetian leather seats feature Diamond-L perforation pattern inserts and Terra Cotta accent stitching. Honoring American equine culture, Thoroughbred exudes the majesty and strength of a champion.

CHALET
The breathtaking Chalet theme evokes the contrasting pleasures of cool, crisp mountain air and the warmth of an après-ski lodge. Alpine Venetian leather seats feature the Lincoln Star perforation pattern inserts. Alpine and Espresso colored leathers combine with the softness of an Alcantara headliner and the beauty of Silverwood appliqué to create a welcoming space that inspires rejuvenation.



See Lincoln.com for features and options.



GALA
Carmine Venetian/Nouveau Armor



THOROUGHBRED
Jet Black Venetian/Chilean Maple



CHALET
Alpine Venetian/Silverwood



ENGINES

Turbocharged 2.0-liter I-4

with Auto Start-Stop Technology
250 hp @ 5,500 rpm¹
280 lb.-ft. of torque @ 3,000 rpm¹

EPA-estimated fuel economy ratings²

FWD 21 city/26 hwy/23 combined mpg
STANDARD: NAUTILUS/NAUTILUS RESERVE

AWD 20 city/25 hwy/22 combined mpg
OPTIONAL: NAUTILUS/NAUTILUS RESERVE

Twin-Turbocharged 2.7-liter V6

with Auto Start-Stop Technology
335 hp @ 5,500 rpm¹
380 lb.-ft. of torque @ 3,250 rpm¹

EPA-estimated fuel economy ratings²

AWD 19 city/26 hwy/21 combined mpg
OPTIONAL: NAUTILUS RESERVE

Includes Adaptive Suspension

DIMENSIONS

WHEELBASE	112.2"
LENGTH	190.0"
HEIGHT	66.2"
WIDTH	
 Including mirrors	86.1"
 Mirrors folded	78.7"
HEAD ROOM	Front / Rear 39.9" / 39.2"
LEG ROOM	42.8" (max.) / 39.6"
HIP ROOM	56.4" / 55.6"
SHOULDER ROOM	58.9" / 59.0"
CARGO VOLUME (cu. ft.)	
 Behind front seats	68.8
 Behind rear seats	37.2
FUEL TANK (gal.)	18.0

STANDARD FEATURES

PERFORMANCE & HANDLING
8-speed SelectShift[®] automatic transmission
Electric parking brake
Electric Power-Assisted Steering (EPAS)
Front-wheel drive (FWD)
Power disc brakes with Anti-Lock Brake System (ABS)
Torque Vectoring Control

LINCOLN CO-PILOT360™
Auto High-Beam Headlamps
Blind Spot Detection with Cross-Traffic Alert
Lane-Keeping System (includes Lane-Keeping Assist, Lane-Keeping Alert and Driver Alert)
Pre-Collision Assist with Automatic Emergency Braking (AEB) (includes Pedestrian Detection, Forward Collision Warning and Dynamic Brake Support)
Rear View Camera with washer

DRIVER-ASSIST TECHNOLOGY
AdvanceTrac[®] with RSC[®] (Roll Stability Control™)
Auto Hold
Autolamp Automatic On/Off Headlamps
Hill Start Assist
Post-Collision Braking
Reverse Sensing System

DRIVER CONTROLS
Dual-zone electronic automatic temperature control
Power windows with one-touch-up/-down with global open/close for all 4 windows
Push-button shifter
Remote Start System

EXTERIOR
Acoustic-laminate windshield and front-door glass
Dual chrome exhaust tips
Easy Fuel[®] capless fuel filler
LED headlamps with dynamic signature lighting
LED taillamps with LED backup lights
Power-adjustable, autofold, heated, body-color sideview mirrors with integrated LED turn signal indicators
Power liftgate

LINCOLN EMBRACE
LED-illuminated exterior door handle pockets
Lincoln Approach Detection System
Lincoln logo illuminated welcome mats
Lincoln signature fade-on exterior lighting

CONNECTIVITY & ENTERTAINMENT
Lincoln Connect™³ with 4G LTE Wi-Fi hotspot capability (enables Lincoln Way™ App⁴ features when activated)
Lincoln Premium Sound System with AM/FM stereo, MP3 capability and 11 speakers including a subwoofer
SiriusXM[®] with 6-month All Access trial subscription⁵
SYNC[®] 3 Enhanced Voice Recognition Communications and Entertainment System with 8" LCD capacitive touchscreen, 911 Assist.[®] SYNC 3 AppLink.[®] Apple CarPlay[®] and Android Auto™ compatibility, and 2 smart-charging USB ports

INTERIOR
12V powerpoints (4)
12.3" configurable LCD instrument cluster
60/40 split-fold-flat rear seat with recline and EasyFold[®] seat back release
Active Noise Control
Comfort heated front seats with 10-way power adjustability and driver's side memory feature
Leather-wrapped steering wheel

SAFETY & SECURITY
Personal Safety System™ for driver and front passenger with dual-stage front airbags⁶, safety belt pretensioners, safety belt energy-management retractors, safety belt usage sensors, driver's seat position sensor, crash severity sensor, restraint control module and Front-Passenger Sensing System
Driver's knee airbag⁶
Front-seat side airbags⁶
Glove-box-door-integrated knee airbag⁶
Intelligent Access with push-button start
MyKey[®] technology to help encourage responsible driving
Perimeter alarm
Safety Canopy[®] side-curtain airbags⁶
SecuriCode™ invisible keypad
SecuriLock[®] Passive Anti-Theft System
SOS Post-Crash Alert System™
Tire Pressure Monitoring System (excludes spare)

TRIM SERIES

NAUTILUS
Equipment Collection 100A. Includes Standard Features, plus:

Lincoln Soft Touch Seats
Manual-tilt/-telescoping steering column

OPTIONS
Equipment Collection 101A: 18" premium painted bright-machined aluminum wheels; hands-free liftgate; Bridge of Weir Deepsoft™ leather-trimmed seats; premium leather-wrapped steering wheel; Voice-Activated Touchscreen Navigation System with pinch-to-zoom capability, and integrated SiriusXM Traffic and Travel Link[®] with 6-year subscription;⁵ and universal garage door opener

Cargo Accessories and Mat Package: floor liners, durable cargo area protector and rear bumper protector
18" all-season snow chain-compatible tires
Engine block heater
Intelligent all-wheel drive (AWD) with AWD Disconnect
Lincoln Play with DVD (Rear-Seat Entertainment System with 2 pairs of wireless headphones)^{7,8}
Satin roof-rack side rails

NAUTILUS RESERVE
Equipment Collection 200A. Includes certain Nautilus Features, plus:

Adaptive LED headlamps with cornering lamps and sequential lighting
Ambient lighting
Auto-dimming driver's sideview mirror
Bridge of Weir Deepsoft leather-trimmed seats
Enhanced Security Package: secondary horn, lockable interior storage, vehicle inclination sensor, and enhanced valet mode
Hands-free liftgate
Heated and ventilated front seats
Heated, premium leather-wrapped steering wheel
Heated rear outboard seats
Illuminated front door-sill scuff plates
LED fog lamps
Memory feature for sideview mirrors
Power, panoramic Vista Roof[®] with power sunshade
Power-tilt/-telescoping steering column with memory
Rain-Sensing Windshield Wipers
Revel[®] Audio System with 13 speakers and single-CD player; includes HD Radio™ Technology
Universal garage door opener
Voice-Activated Touchscreen Navigation System with pinch-to-zoom capability, and integrated SiriusXM Traffic and Travel Link with 6-year subscription⁵
Windshield wiper de-icer
Wireless charging pad

OPTIONS
Equipment Collection 201A: Lincoln Co-Pilot360 Plus, and 20" premium painted bright-machined aluminum wheels
Equipment Collection 202A: Cargo Utility Package, Class II Trailer Tow Package, Lincoln Co-Pilot360 Plus, and **Ultimate Package:** 21" premium painted ultra bright-machined aluminum wheels; full LED multi-projector headlamps with Adaptive Dynamic Bending and Speed Dependent Lighting; and Revel Ultima Audio System with 19 speakers and single-CD player (includes Intelligent AWD)
Cargo Accessories and Mat Package
Cargo Utility Package: Rear Cargo Management System, below-floor molded-plastic storage bins and spare tire cover, reversible cargo mat, 110V/150W AC power outlet, and interior cargo cover
Class II Trailer Tow Package: Trailer Sway Control; 3,500 lbs. max (requires **Cargo Utility Package**)
Lincoln Co-Pilot360 Plus: 360-Degree Camera, Adaptive Cruise Control with Stop-and-Go and Lane Centering, Enhanced Active Park Assist, Evasive Steering Assist and Forward Sensing System
Engine block heater
Intelligent all-wheel drive (AWD) with AWD Disconnect
Lincoln Play with DVD (Rear-Seat Entertainment System with 2 pairs of wireless headphones)^{7,8}
Satin roof-rack side rails
Ultra Comfort front seats with 22-way power adjustability including thigh extenders and head restraints, plus Active Motion[®] massage functionality (requires Equipment Collection 201A or 202A)

LINCOLN ACCESSORIES

ELECTRONICS
Bullfrog[®] portable Bluetooth[®] speakers⁷
Dash cams⁷
NextBase[®] Duo Cinema^{7,8}
Remote Start System
Vehicle Security System

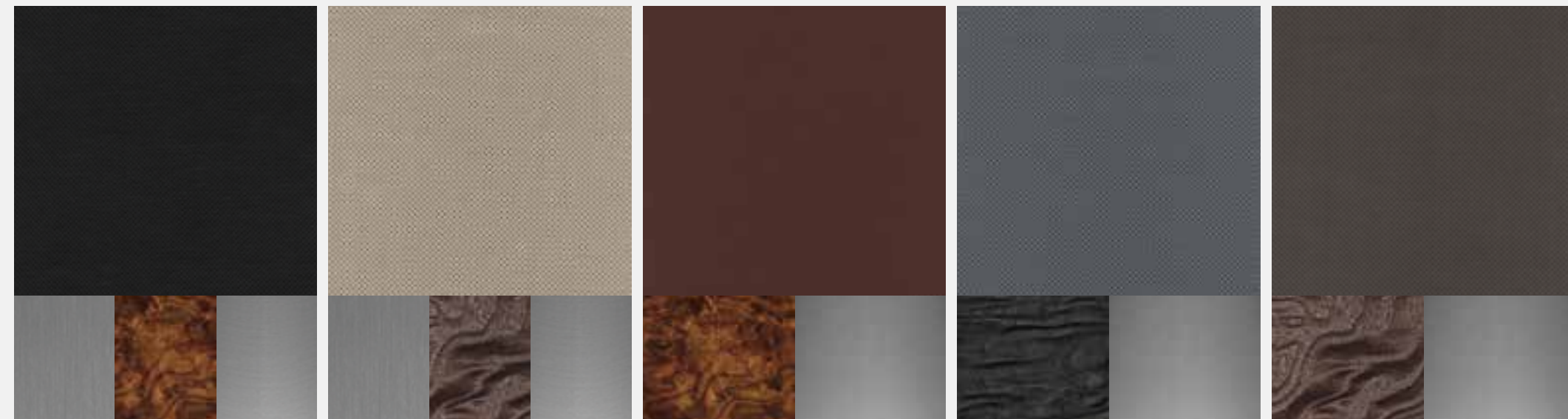
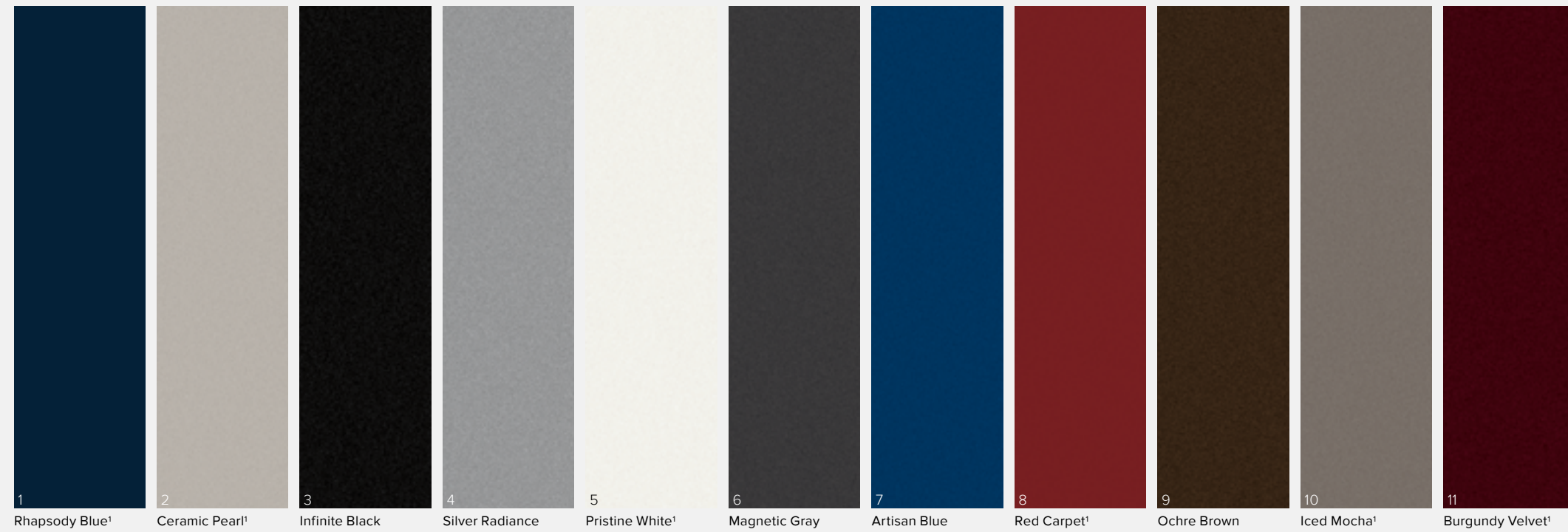
EXTERIOR
Full vehicle cover⁷
Racks and carriers⁷
Rear bumper protector
Side window deflectors⁷
Sportz[®] tent⁷
Trailer towing accessories
Wheel lock kit

INTERIOR
Ash cup/coin holders
Battery jump-start system⁷
Cargo area protector
Carpeted floor mats
Custom UVS100[®] sunscreen⁷
First aid and roadside assistance kits⁷
Floor liners
Interior cargo cover
In-vehicle safe⁷
Mini-fridge, portable⁷
Soft cargo cooler bag
Soft cargo organizers (large and standard sizes)

SHOP THE COMPLETE COLLECTION accessories.lincoln.com

^[1] Horsepower and torque ratings based on premium fuel per SAE J1349® standard. Your results may vary. ²Actual mileage will vary. ³At purchase, the Lincoln Connect modem is connected and sending vehicle data (e.g., diagnostics) to Lincoln. To disable, or for more information, see in-vehicle connectivity settings. Learn more at www.Connectedlincoln.com. Lincoln Connect (standard on select vehicles), the Lincoln Way App, and Lincoln Connect Service are required for remote features (see Lincoln Way Terms for details). Connected service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Wi-Fi hotspot includes wireless data trial that begins upon AT&T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to www.att.com/lincoln. ⁴Lincoln Way smartphone app, for use with Lincoln Connect, is available via download and compatible with select smartphone platforms. Lincoln Way is on the App Store® and Google Play™ Learn more at lincolnway.com. Message and data rates may apply. ⁵All SiriusXM services require a subscription, sold separately by SiriusXM after the trial period. Fees and taxes apply. See SiriusXM Customer Agreement for complete terms at http://www.siriusxm.com. All fees, content and features are subject to change. Traffic information not available in all markets. SiriusXM satellite service for 2020 model-year Lincoln vehicles is not available in Puerto Rico; SiriusXM streaming service is available for purchase. ⁶Always wear your safety belt and secure children in the rear seat. ⁷Lincoln Licensed Accessory. ⁸Restrictions may apply. See your dealer for details.

^[2] Lincoln Original Accessories will be warranted for whichever provides you the greatest benefit: 24 months/unlimited mileage, or the remainder of your Bumper-to-Bumper 4-year/50,000-mile New Vehicle Limited Warranty. Lincoln Licensed Accessories (LLA) are warranted by the accessory manufacturer's warranty. LLA are designed and developed by the accessory manufacturer and have not been designed or tested to Ford Motor Company engineering requirements. Contact your Lincoln Dealer for details and/or a copy of all limited warranties. Amazon, Key by Amazon, Prime, Alexa and all related logos are trademarks of Amazon.com, Inc. or its affiliates. Android, Android Auto, Google, Google Play, Waze and other marks are trademarks of Google Inc. Apple, Apple CarPlay and iPhone are trademarks of Apple Inc., registered in the U.S. and other countries. App Store is a service mark of Apple Inc. Bridge of Weir is a trademark of Bridge of Weir Leather Company Limited. Bullfrog is a registered trademark of Stillwater Designs. Clari-Fi, QuantumLogic, Revel, Ultima and the Revel logo are trademarks of HARMAN International Industries, registered in the United States and other countries. HD Radio is a proprietary trademark of iBiquity Digital Corp. SiriusXM and all related marks and logos are trademarks of Sirius XM Radio Inc. The Bluetooth word mark is a trademark of the Bluetooth SIG, Inc.



Ebony² Nautilus 2-11 Cappuccino² Terracotta Medium Slate Coffee Nautilus Reserve 1-11
 Brushed Aluminum Nautilus Reserve 1-11 Espresso Ash Swirl Brown Swirl Walnut Gray Ash Swirl Espresso Ash Swirl Nautilus Reserve 1-11
 Brown Swirl Walnut Nautilus Reserve 1-11 Sonata Spin Aluminum Nautilus Reserve 2-6 Nautilus Reserve 1, 3-8 Espresso Ash Swirl Nautilus Reserve 1-11
 Sonata Spin Aluminum Nautilus Reserve 1-11 Sonata Spin Aluminum Nautilus Reserve 2-6 Nautilus Reserve 1, 3-8 Espresso Ash Swirl Nautilus Reserve 1-11

ENJOY THE BENEFITS OF THE LINCOLN WAY™

EFFORTLESS
 Download the Lincoln Way App³ to your mobile device to enjoy an effortless vehicle ownership experience.

- Take control with start, stop, lock, unlock and scheduled remote start features enabled by Lincoln Connect™⁴
- Schedule Lincoln Pickup & Delivery™ of your vehicle for dealer service appointments⁵
- Get help with 24/7 Roadside Assistance⁶
- Activate your vehicle's Wi-Fi hotspot capability⁴

PERSONALIZED
 Driving and maintaining your new Lincoln is an easy, personalized experience with the Lincoln Way App.

- Locate where your vehicle is parked
- Check your vehicle's fuel level, tire pressure and oil life
- View how-to videos, your vehicle owner's manual and warranty information
- Learn more about your vehicle with Vehicle Health Reports

REWARDING
 Designed to celebrate Lincoln owners, the Lincoln Way App is your exclusive access to unique privileges.

- Enjoy Lincoln Access Rewards™ – our premier loyalty program – featuring benefits and distinctive experiences offered by your dealer, Lincoln and others
- Receive secure deliveries to your vehicle with Key by Amazon in-car delivery⁷
- Connect with your Lincoln Concierge for answers to questions about your vehicle, help with your account and more

PRIORITIZED
 Lincoln is also collaborating with CLEAR® biometric technology to help you put travel stress on standby.

- Bypass security lines at 50+ of the busiest airports, stadiums and other venues nationwide using your biometrics
- As a 2020 Lincoln Nautilus owner, you and your spouse or significant other can enjoy a 6-month complimentary CLEAR membership⁸
- Start taking the fast, smart and friendly way through security with CLEAR



Nautilus
 18" Warm Alloy-Painted Aluminum Standard



Nautilus/Nautilus Reserve
 18" Premium Painted Bright-Machined Aluminum Included with Equipment Collection 101A and Equipment Collection 200A



Nautilus Reserve
 20" Premium Painted Bright-Machined Aluminum Included with Equipment Collection 201A Optional with Equipment Collection 200A



Nautilus Reserve
 21" Premium Painted Ultra Bright-Machined Aluminum Included with Equipment Collection 202A Optional with Equipment Collection 201A Includes Adaptive Suspension

Exterior and interior colors shown are representative only. ¹Additional charge. ²Non-perforated Lincoln Soft Touch Seats standard on Nautilus. ³Available via download and compatible with select smartphone platforms. Learn more at lincolnway.com. Message and data rates may apply. ⁴Certain restrictions, 3rd-party terms and data rates may apply. See footnote 3 below "Standard Features" on previous page, and your Lincoln Dealer for details. ⁵Lincoln Pickup & Delivery is valid for owners of 2017 or newer model-year Lincoln vehicles. Service available for retail and warranty repairs. Mileage limitations may apply. See dealer for details. ⁶Coverage, for original owner, varies based on vehicle model year. Non-transferable. For complete details, go to lincolnowner.com or your Lincoln Dealer. ⁷Available for select Lincoln 2018 and later model-year vehicles equipped with Lincoln Connect. The Lincoln Way App and Key by Amazon App require iOS 10.0 or higher on select iPhone® models and Android™ 5.0 or higher on select phones. Lincoln Way, compatible with select smartphone platforms, is available via a download. Lincoln Connect service required for remote features (see Lincoln Way Terms for details). Connected service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Message and data rates may apply. In-car delivery is available only to Amazon Prime members in select U.S. cities and surrounding areas. Check your eligibility at www.amazon.com/keyforcar. ⁸CLEAR is currently available to U.S. citizens and legal permanent residents with valid photo I.D. Program eligibility for new retail purchases of 2018 and newer model-year Lincoln vehicles (12 months on Lincoln Black Label models; 6 months on all other Lincoln models). Full CLEAR enrollment, including biometrics, required to be completed within 120 days of vehicle delivery.



LINCOLN

LINCOLN PROTECT® EXTENDED SERVICE PLANS

Whether you purchase or lease your Lincoln, Lincoln Protect offers peace of mind with a variety of plans for vehicle component and maintenance coverage. Fully backed by Lincoln, plans are honored at all Lincoln dealerships in the U.S., Canada and Mexico. Visit your Lincoln Dealer today, and request a genuine Lincoln Protect extended service plan.





ROADSIDE ASSISTANCE FOR LIFE We'll be there for you as long as you own your Lincoln – with 24-hour/7-day-a-week assistance nationwide. Coverage provided for the original owner only. Please see your dealer for complete details.

LINCOLN AUTOMOTIVE FINANCIAL SERVICES

Whether you decide to purchase or lease, you'll find a plan designed to fit your individual needs. Visit Lincoln.com/finance or your Lincoln Showroom to explore your financing options.

NEW VEHICLE LIMITED WARRANTY Your new Lincoln has the following coverage: 4-year/50,000-mile bumper-to-bumper coverage, 6-year/70,000-mile powertrain coverage, 5-year/60,000-mile safety restraint coverage, and 5-year/unlimited-mile corrosion perforation (aluminum panels do not require perforation) coverage. Please ask your dealer for a copy of these limited warranties.

Comparisons based on competitive models (class is Medium Premium Utilities based on Lincoln segmentation), publicly available information and Lincoln certification data at time of release. Vehicles may be shown with optional equipment. Features may be offered only in combination with other options or subject to additional ordering requirements/limitations. Dimensions shown may vary due to optional features and/or production variability. Information is provided on an "as is" basis and could include technical, typographical or other errors. Lincoln makes no warranties, representations, or guarantees of any kind, express or implied, including but not limited to, accuracy, currency, or completeness, the operation of the information, materials, content, availability, and products. Lincoln reserves the right to change product specifications, pricing and equipment at any time without incurring obligations. Your Lincoln Dealer is the best source of the most up-to-date information on Lincoln vehicles.

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